

**UNIFIED FACTORY S.A. - JOINT STOCK COMPANY**  
**WITH ITS REGISTERED SEAT IN WARSAW**

**CONSOLIDATED QUARTERLY REPORT**  
**FOR 4 QUARTERS OF 2016**

Warsaw, February 14th 2017

# I. SELECTED FINANCIAL DATA OF UNIFIED FACTORY S.A.

	PLN	PLN
(in thousands of PLN)	01.01.2016	01.01.2015
	31.12.2016	31.12.2015
Net income from sales	26 404	34 821
Profit from operating activities	6 872	3 633
Profit before tax	5 953	3 010
Net profit of the parent company	4 713	2 385
Cash flow from operating activities	-713	1 303
Cash flow from investment activities	-11 595	-2 059
Cash flow from financial activities	8 412	6 054
Fixed assets	21 961	11 836
Current assets	18 164	14 168
Total assets	40 125	26 004
Long-term liabilities	10 674	3 668
Short-term liabilities	7 769	5 225
Equity capital	19 386	14 673
Share capital	6 164	6 164

## II. ISSUER'S COMMENTARY TO PUBLISHED FINANCIAL RESULTS

<b>(in thousands of PLN)</b>	<b>01.01.2016 31.12.2016</b>	<b>01.01.2015 31.12.2015</b>	<b><i>Change in %</i></b>
<b>Income from sales</b>	26 404	34 821	- 24,18%
<b>Profit from sales</b>	6 808	3 480	95,63%
<b>Profit from operating activities</b>	6 872	3 633	89,15%
<b>Net profit of the parent company</b>	4 713	2 385	97,61%
<b>EBITDA</b>	8 172	4 660	75,36%
<b>Equity capital</b>	19 386	14 673 1	1 32,12%

### COMPARISON OF KEY PARAMETERS ACHIEVED IN 2016 VS. 2015

- **Increased profit from sales by 95,63%**
- **Increased profit from operating activities by 89,15%**
- **Increase of operational profitability up to 26% that is by 15,6 pp.**
- **Increase of EBITDA by 75,36%**
- **Increase of profit by 97,61% /increased net profitability by 10 pp.**

Over a period of 12 months of this year, the company Unified Factory S.A. obtained 26 404 thousand PLN of income from sales, as compared to 34 821 thousand PLN in the same period of 2015 /change on the level of 24%/. The difference in revenue comes mostly from progressing changes in the sales structure of the capital group where the financial result is gradually based more and more on technological implementations according to the private cloud model at the cost of the traditional On-premises software model that requires additional costs from the customers related to purchasing hardware, that is computers, servers, data transmission cards, etc.

At the same time, the number of implementations carried out by the company is growing, resulting in an increase in profitability indicators visible in the financial results, and that is one of strategic goals of the activity of Unified Factory S.A. In the fourth quarter alone, the company completed 60 new implementations. During the whole year 2016, there were 207 new implementations in total.

An increase in the number of implementations and in the efficiency of operational activity allowed the company to note profit from sales in the reported period on the level of 6 808 thousand PLN, as opposed to 3 480 thousand PLN in an analogical period of 2015. This means that profit from sales increased during the reported period by 95,6%.

The amount of profit from operational activity as per December 31st 2016 was 6 872 thousand PLN and it was higher by 89,15% in comparison to 12 months of 2015, when its amount was 3 633 thousand PLN accordingly. Consequently, operational profitability in the reported period achieved 26% as opposed to little more than 10% a year before. This means an increase in this indicator by 15,6 pp., which means that the Board's promise to significantly increase operational profitability in 2016 has been fulfilled.

One of the effects of the company's dynamic development in the reported period is also a noticeable increase of the EBITDA indicator, which has increased from 4 660 thousand PLN in 2015 to 8 172 thousand PLN in 2016, reaching an increase in percentage by 75,36%.

As a result of the increase in efficiency and progressing change in the structure of income towards a more profitable one, the company achieved its highest net result so far – both for Q4 of 2016 and for the entire year. The consolidated net profit of Unified Factory S.A. reached the level of 4 713 thousand PLN within 12 months as opposed to 2 385 thousand PLN and it was higher in comparison to an analogical period of the previous year by 97,61%. Net profitability increased in the compared periods from a level of 6,85% to 17,85%,  
that  
is by 11 pp.

## **PROGNOSIS OF 2016 RESULTS**

On January 23rd 2017, the Board of Unified Factory S.A. announced anticipated results for the 4th quarter of 2016 on a consolidated level. According to the predictions, income from sales was to reach 26 000 thousand PLN, EBITDA – 8 000 thousand PLN accordingly,

EBIT (operational earnings) - 6 700 thousand PLN accordingly, and net profit 4 600 thousand PLN accordingly.

Comparison of prognoses with the results presented in the periodic report.

<b>(in thousands of PLN)</b>	<b>RESULT 2016</b>	<b>PROGNOSIS 2016</b>	<b><i>Change in %</i></b>
<b>Income from sales</b>	26 404	26 000	1,6%
<b>EBITDA</b>	8 172	8 000	2,2%
<b>Profit from operating activities</b>	6 872	6 700	2,6%
<b>Net profit of the parent company</b>	4 713	4 600	2,5%

The Board of Unified Factory S.A. emphasizes that the results reported by the company in the periodic report for four quarters of the year 2016 exceeded the announced prognosis for all of the estimated indicators.

## **ISSUE OF SERIES E SHARES - AVERAGE REDUCTION OF SUBSCRIPTIONS ON 92% LEVEL**

The prognosis of results for 2016 presented above was published by the Board of Unified Factory S.A. in relation to the first issuing of series E shares of the company planned at the turn of January and February 2017. The issuing was preceded by information from January 3rd 2017 stating that the Board of Unified Factory S.A., making use of authorizations granted to them by the General Meeting of Shareholders of November 4th 2015, adopted a resolution to increase equity capital within the target capital with complete exclusion of subscription right for current shareholders by means of issuing 1.333.333 ordinary bearer series E shares. On the basis of a substantive resolution, a decision was made to conduct the issuing by way of public offer on the basis of art. 7 par. 9 of the act of July 29th 2005 on public offers and the conditions of introducing financial instruments to an organized trading

system and on public companies, that is on the basis of an information memorandum, where the expected revenue cannot exceed the amount of 2.500.000 EUR. The issuing price was established by the Board of Unified Factory S.A. at the level of 7,80 PLN per share. Issue of Series E Shares was conducted from January 25th till February 8th 2017, and the allotment of shares was made on February 10th 2017. Within the issuing, all of the bonds issued – that is 1.333.333 ordinary bearer series E shares – were covered, divided into an Open Tranche and an Institutional Investors Tranche, while the reduction of subscriptions reached 91,85% in the Open Tranche and 91,75% in the Institutional Investors Tranche accordingly. The total value of the conducted issuing of Series E Shares amounted to 10.399.997,40 PLN.

The Board of Unified Factory S.A. is planning to spend the obtained funds on the following purposes:

- expansion of the Customer Service Automation platform by integrating it with global social media communication channels (Facebook Messenger, Twitter, LinkedIn) and online communicators (e.g. Skype, WhatsApp, Wechat) – 2 million PLN,
- development of the Customer Service Automation platform within the SaaS model – 2 million PLN,
- development of dedicated self-service tools on the basis of artificial intelligence based solutions (association memory) within the project Menerva - Intelligent Search Engine and Frequently Asked Questions and Chatbot – 2 million PLN,
- expansion of Speech to Text class tools necessary to start the development of a voice interface for customer service connected with a solution of an association memory engine – 1 million PLN,
- improvement of the efficiency of artificial intelligence tools (association memory algorithms) in the areas of self-learning and preparing answers, which will allow for the efficiency of the system to be multiplied – 1 million PLN,
- marketing expenses for the advertising of Customer Service Automation and the Menerva project – 2 million PLN.

## **SIGNIFICANT SALES OF SERVICES ON THE ROMANIAN MARKET**

On the verge of Q3 and Q4 of 2016, Unified Factory S.A. started intense sales of its system on the Romanian market. On October 3rd 2016, a deal with a company intermediating in the sales of software on the Romanian market and potentially also on several other markets of

the world was published. The deal was the result of the Board's efforts leading to gaining a partner in Romania with a strong position on the local market that would allow the company to attract customers interested in Customer Service Automation class solutions, automating sales and customer service. The subject of the deal is the sales of technological solutions of Unified Factory S.A., as well as service and consulting support with regard to exploitation (maintenance) of two modules of the system:

a/ Unified Factory Communications (UFC) in the aspect of automatizing communication channels /phone, e-mail, chat, video chat, social chat/, integrating communication with customers within one integrated omnichannel;

b/ Unified Factory Projects (UFP), the purpose of which is to automatize and standardize the full scope of sales and customer service processes – from document flow, central storage and sharing of documents, through mutual work on projects and tasks, to communication tools and personnel management. In both modules, elements of artificial intelligence /association memory algorithms/ are used. The deal with the Romanian partner was signed for a period of 60 months.

The value of software sales on the Romanian market in 2016 reached the level of 2,7 million PLN. Due to such dynamic growth of sales on this market and further perspectives for its increase in the quarters to come, the Board made a decision to establish another – after the Czech one – branch of Unified Factory S.A. in Romania.

## **LAUNCH OF SOFTWARE IN THE SAAS MODEL**

On November 22nd 2016, the Board of Unified Factory S.A. published information about the launch of a new sales channel of the system in the SaaS (Software as a Service) model. It offers selected functionalities of the Customer Service Automation platform, in particular multi-channel communication /phone, chat, e-mail/ along with full, unified contact history, advanced reporting and record-keeping of conversations, e-mails and chats. Customers using the abovementioned functionalities would be the first stage on the way to automatize communication and make full use of artificial intelligence elements /association memory algorithms/. The SaaS model will currently be offered in a Polish version, and it precedes the introduction of the SaaS model onto the global market. Further plans connected with the development of system functionalities include planned development works in five main areas:

- integration of the system with social media services /Facebook at first/ and e-commerce platforms,
- integration with artificial intelligence elements /based on association memory algorithms/ allowing to automatize customer services with regard to chats and e-mails,
- introduction of elements self-service solutions, automatizing communication by means of implementing a chatbot to communicate with users through a chat window,
- improving functionalities of the mobile version of the system through communication for Android and iOS platforms,
- launching the API – Application Programming Interface, enabling automatic communication with other applications.

By launching the service in the SaaS model, Unified Factory S.A. entered the most dynamically developing segment of the IT market in the world nowadays. According to information from an independent research company /Forrester Research/, the global SaaS market is currently worth at least 80 billion USD, and its dynamic is going to reach at least 50% growth through the upcoming years, making it a crucial part of the cloud computing sector.

## **SALES MODELS FOR THE CUSTOMER SERVICE AUTOMATION PLATFORM**

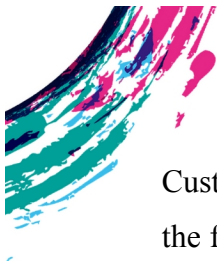
Unified Factory S.A. currently sells its software according to four models:

- a/ direct sales – the company has its own 16-people sales and marketing department that takes care of direct sales of the platform to domestic customers;
- b/ sales through IT integrators /Polish and foreign/ and business consultants specialized in optimizing sales and customer service processes,
- c/ sales according to the White Label model, which consists of adding the system to packages sold by other manufacturers as an additional functionality by selling software licenses under a partner's own brand,
- d/ sales of software in the SaaS model.

## **INVESTMENTS IN CUSTOMER SERVICE AUTOMATION PLATFORMS AND IN THE DEVELOPMENT OF IT INFRASTRUCTURE**

Over a period of 12 months of 2016, the Board of Unified Factory S.A. invested nearly 8 million PLN in technological advancement and development of new functionalities of the





Customer Service Automation system, out of which 1,7 million PLN was invested during the fourth quarter alone. Simultaneously, investment in the expansion of the company's own CSA Data Center was continued in Q4 of 2016. Investments made for that purpose are related to growing scale of technological implementations in the private cloud model, and sales of the system within the SaaS model. The total cost of this investment was nearly 3 million PLN, and its scale secures the company's needs in this respect.

## **REPAYMENT OF SERIES A BONDS**

On October 10th 2016, the Board of the Company adopted a resolution no. 1/10/2016 concerning early redemption of all Series A Bonds on November 9th 2016, which was also the deadline for payment of the coupon for another interest period and an additional premium for early redemption in the amount of 0,5%. The total amount spent on the repayment of bonds was 3 083 thousand PLN.

## **III. OVERVIEW OF OTHER EVENTS INFLUENCING THE ISSUER'S ACTIVITIES IN 2016**

1/ **January 13th 2016:** a decision of the Regional Court for the City of Warsaw – XII Economic Department of the National Court Register from December 18<sup>th</sup>, 2015 was received by Unified Factory S.A. informing of an entry concerning the registration of share capital by way of issuing 1 249 280 ordinary bearer series D shares. In addition to that, the Regional Court made an entry of target capital in the amount of 3 780 000,00 PLN.

2/ **January 20th 2016:** The Company submitted a motion to the Management Board of the Warsaw Stock Exchange for 1 249 280 ordinary bearer series D shares to be placed on the NewConnect market, with the nominal value of 0,90 PLN per share.

3/ **March 11th 2016:** The Management Board of the Warsaw Stock Exchange adopted a resolution no. 248/2016 concerning the introduction of ordinary bearer series D shares into an alternative trade system on the NewConnect market.

4/ **March 15th 2016:** according to the resolution no. 254/2016, the Management Board of the Warsaw Stock Exchange appointed March 21st 2016 as the first day of allotment in the alternative trade system on the NewConnect market of 1.249.280 ordinary bearer series D shares of the Company. Shares listed in the continuous trading system will be noted under a shortened name "UNIFIED" with a "UFC" designation.

5/ **March 21st 2016:** the first listing of ordinary bearer series D shares took place on the NewConnect market.

6/ **June 6th 2016:** signing of a letter of intent with the Siedlce University of Natural Sciences and Humanities, the purpose of which was to initiate cooperation in the areas of education, science and research

7/ **June 20th 2016:** the Ordinary General Meeting of Unified Factory S.A. authorized the Board of the Company to undertake any actions necessary in order to admit and introduce series C and series D shares to trade on the regulated Stock Exchange market. The Ordinary General Meeting also expressed their consent to introduce Series C Shares of the Company to trade on the market organized by the Warsaw Stock Exchange.

8/ **On August 16th 2016:** The Board of Unified Factory S.A. concluded an Investment Agreement with a Partner as basis for introducing software to American and Canadian markets by a newly established company registered in the USA, owned 100% by Unified Factory S.A. The company will be responsible for preparing and implementing a market expansion strategy, the objective of which is to develop sales channels in the following models:

a/ SaaS model,

b/ implementation model – BOX version of the Customer Service Automation system,

c/ White Label model (reselling of licenses to other entities, which will be selling the offer of Unified Factory S.A. under their own brand),

d/integration with e-commerce channels.

9/ **On August 31st 2016:** The Board of Unified Factory S.A. published information regarding effective issuance of series B shares and their allotment. The Board allotted 10.000 units of secured shares with the nominal value of 1.000 PLN each, with a total nominal value of 10.000.000,00 PLN. The interest rate of bonds is variable and it will be equal to the WIBOR3M rate, increased by a 5,60% margin.

10/ **On October 5th 2016** a contract was concluded with Concare IT A/S with its registered seat in Ringsted, Denmark. The agreement in question was the result of attempts leading to entering new foreign markets. The subject of the agreement is to implement a system based on solutions of the Customer Service Automation platform, and then to provide service and consulting support in system maintenance throughout a period of 24 months, with the option of its automatic extension by another 12 months. The implementation conducted by Unified Factory S.A. included modules of service process automation and integrated communication with customers by means of various channels, functioning in the omnichannel model.

Concare IT A/S is a Scandinavian company of international range that delivers services and CRM solutions dedicated for large and mid-sized companies. Apart from its headquarters in Denmark, the company has branches in Poland, UK, Germany, Italy, and Unified Arab Emirates. The company specializes in solutions like CRM SuperOffice and Erply, implementations and support for Microsoft products, and outsourcing of IT services.

## **MARKET ENVIRONMENT AND DEVELOPMENT PERSPECTIVES OF UNIFIED FACTORY S.A.**

Unified Factory S.A. is a manufacturer and global supplier of a technology to automatize sales and customer service, present in 12 countries of the world. The market of automation is currently one of the fastest developing segments of innovative economy in the world that brings significant competitive advantage. This statement is confirmed by data from renowned research companies (like Gartner Research, Frost&Sullivan), according to which:

- in 2016, 60% of American companies will have automatized their interactions with customers, and approx. 50% would will have fully integrated communication channels,
- in 2017, 65% of tasks related with customer service will not require personal support,
- 84% of the biggest companies in the world is already using or planning to start using automation solutions,
- in 2020, customers are going to communicate with suppliers in 85% without direct contact with their employees.

Considering the abovementioned research and the fact that interest in the solutions provided by Unified Factory S.A. is growing every quarter and in more and more countries of the world, the Board of the Company sees the perspectives for further development as very good. Those perspectives should be reflected in dynamic growth of profitability and earnings of the Company, which can be confirmed by results achieved by Unified Factory S.A. in the reported period.

## **IV. THE MANAGEMENT BOARD'S STANCE ON THE POSSIBILITIES OF FULFILLING THE YEARLY PROGNOSIS**



The Management Board of the Company published an estimated prognosis of the results for 2016, which was described in point II above.

## **V. DESCRIPTION OF THE CAPITAL GROUP WITH THE INDICATION OF COMPANIES SUBJECT TO CONSOLIDATION**

The Issuer's Capital Group consists of two companies: Unified Factory S.A. – Join Stock Company as the parent company, and its subsidiary Databroker S.A. The Issuer's participation in the share capital of the subsidiary is 100%.

Under the brand Databroker S.A., the company is running operational activities on the Business Process Outsourcing market. The company has its own call center resources (potentially 200 telemarketing positions in Warsaw and Lublin), IT systems based on the innovative Customer Service Automation technology, and experienced, highly qualified team specializing in executing projects in the areas of sales support, data processing with the use of online applications, mobile devices, and effective support of marketing campaigns. The company has a diversified portfolio of several dozen customers, with most of whom the company has long-term cooperation agreements, which is typical in this business due to the level of technical complexity in terms of operational implementation and development of individual projects, and realized business processes. Among the customers, there are Polish and international companies – from countries like Switzerland and the USA – that represent many different areas of business.

## **VI. INFORMATION ABOUT THE STRUCTURE OF SHARE OWNERSHIP WITH THE INDICATION OF SHAREHOLDERS OWNING MORE THAN 5%.**

On the day of preparation of this periodic report, the share capital of Unified Factory S.A. amounts to 6.164.352,00 PLN and is divided into:

- 500.000 series A registered preference shares privileged in terms of votes,
- 100.000 ordinary bearer series B shares,
- 5.000.000 ordinary bearer series C shares,
- 1.249.280 ordinary bearer series D shares.



The structure of share ownership of Unified Factory S.A. is as follows:

No.	Shareholder's name and surname	Number of shares (units)	Number of votes	Participation in share capital (in %)	Participation in votes in the General Shareholders Meeting (in%)
1	Maciej Okniński	2 827 500	3 011 250	41.28%	40.97%
2	Tymon Betlej	788 500	849 750	11.51%	11.56%
3	Cezary Nowosad	560 000	560 000	8.18%	7.62%
4	Rafał Dąbrowa	560 000	560 000	8.18%	7.62%
5	Other shareholders	2 113 280	2 368 280	30,85%	32.23%
Total		6 849 280	7 349 280	100,00	100,00

In the period from the publication of the periodic report for the previous quarter of 2016, the Board of Unified Factory S.A. has not obtained information about any changes in the shareholder structure.

## **VII. INFORMATION REGARDING PEOPLE EMPLOYED IN THE CAPITAL GROUP – AS PER DECEMBER 31ST 2016**

The number of people employed in Unified Factory S.A. – 20 (calculated as FTE).

The number of people employed in Databroker S.A. – 17,13 (calculated as FTE).

Total number of people employed in the capital group - 37,13 (calculated as FTE).

With regard to commission contracts:

At Unified Factory S.A., there were 4 people working on mandate contracts and 5 on contract for work.

At Databroker S.A., there were 129 people employed.

## VIII. INFORMATION ABOUT THE ACCOUNTING PRINCIPLES APPLIED

Both in Unified Factory S.A. and in its subsidiary Databroker S.A., unified rules are applied, coming from the Accounting Act of September 29th 1994. This report was prepared with the application of the same rules for the current and comparative periods. All given elements of assets and liabilities are valued using their real purchasing prices, with the use of the precautionary principle.

### a. Intangible assets, fixed assets

Intangible assets and fixed assets and assets under construction are valued according to their purchase price or production costs, reduced by their depreciation to date.

For certain assets, for which there is a risk that they will not bring any economic benefits in the predictable future, a write-off for impairment loss is made.

The following rules of amortization are applied, as adopted in the amortization plan containing percentage rates and amounts of yearly write-offs for certain fixed assets and intangible assets:

- according to the accounting policy applied, taking into consideration the materiality principle, the Company makes one-time amortization write-offs for fixed assets and for intangible assets, the purchase price of which does not exceed 3.500,00 PLN,
- fixed assets and intangible assets with the value equal to or higher than 3.500,00 PLN, in accordance with art. 32 of the Accounting Act, are subject to amortization through systematic, planned distribution of its initial value for a determined amortization period. The amortization rate, according to the decision of the Company, is determined on the basis on the predicted period of economic use of the fixed asset or intangible asset expressed in years,
- preparing the amortization schedule, the company takes into account productivity, pace of the technical and economic progress, legal restrictions or other time restrictions for the use of non-current assets,
- the applied amortization rates guarantee the restoration of assets.

Fixed assets and intangible assets presented in the balance sheet are useful in the company and they constitute economically exploited properties.

- leasehold improvements (buildings) – 10%
- computers (work stations), computer hardware, notebooks – 20% to 30%
- servers – 30%
- specialist computer devices – 30%
- copiers and printers – 20%
- telecommunication systems and PBX – 10%
- furniture – 20%
- specialist office devices (e.g. shredders) – 14%
- intangible assets – between 10% and 50%.

Amortization starts when the fixed asset is released for use, and ends for assets removed from the balance sheet.

#### **b. Inventory**

Stocks and issued stocks included in the quantity and value inventory are valued as follows:

- materials and goods – according to the purchase price,
- value of expenses for the execution of services, which has not been completed as per the balance day (unfinished projects) – according to the purchase price or production costs, not higher than their net sales price as per the balance day.

#### **c. Receivables and payables**

Receivables and payables (including credits and loans) in PLN are presented according to the value subject to payment. Receivables and payables in foreign currencies are presented according to average exchange rate determined by the President of the National Bank of Poland at the moment they arise for every given foreign currency. Exchange gains or losses arising on the day of payment, resulting from the difference between exchange rates on that day and on the day when the receivables or liabilities incurred, are counted accordingly as income or costs from financial operations.

The value of receivables is adjusted, taking into account the probability of their payment by making proper allowances. Such allowances for receivables are counted accordingly as other operating charges. After verifying outstanding balances for the balance day, the Company



determines the value of the allowance in total, for receivables outstanding for more than 1 year.

#### **d. Leasing**

Assets and liabilities resulting from operational leasing agreements concluded by the Company concerning the Act of the Corporate Income Tax and financial leasing concerning the Accounting Act are reflected in the ledgers of the Company in accordance with the rules for financial leasing. Resulting from that, the subject of leasing is presented in the balance sheet as a fixed asset or intangible asset of the Company, while the value of the leasing agreement is reflected in liabilities.

Valuation of leasing liabilities for the balance day is made taking into account the payment schedule of loan instalments, serving as attachment to the agreement.

#### **e. Loans and credits**

For loans and credits being the Company's liabilities for the balance day, even though their payment terms are in the next reporting period, according to the principle of accruals the Company calculates due interest and includes it in financial costs if the current financial year, reflecting it as corrected value of the liability related to existing loans and credits.

#### **f. Cash**

Local cash in hand and on bank accounts are valued at their nominal value. Calculation of economic operations expressed in foreign currencies is made according to average exchange rate of a given currency as announced by the National Bank of Poland on the last working day preceding the day of payment of the receivables/liabilities – if the character of the operations indicates that it would not be justified to take a different rate into account to calculate them (art. 30 par. 2 point 2 of the Act). For a given balance day, the valuation is done at the average rate of the National Bank of Poland announced on that day. Differences in exchange rates determined at the end of the calendar year influence the financial result, being reflected accordingly as income or costs from financial operations.

#### **g. Capital**



Share capital is shown in the amount defined in the company statute and included in the court register. Capital contributions declared, but not made are shown as payments due on account of the capital. Costs of issuance of shares incurred by the establishment of the joint stock company or increase of share capital reduce reserve capital of the company to the amount of excess of the fair value of issuance over nominal value of shares, and the rest is reflected in financial costs.

Reserve capital is created from write-downs from net yearly profit of the company.

#### **h. Prepaid expenses and provisions for liabilities**

In case of expenses related to future reporting periods, the Company creates prepaid expenses. Deferred costs include mostly: subscriptions, non-life insurance, services, rent. Provisions for liabilities are created when the amount or payment deadline are uncertain, their occurrence is certain or highly probable and when they are the result of future events and it is possible to estimate them in a credible manner.

The Company creates provisions for expenses in the amount of probable liabilities concerning the current reporting period, resulting from services provided for the Company by contractors and from future obligations related to current activity, the value of which can be estimated although the date of their incurrence is not yet known.

#### **i. Deferred income**

In case of the Company, deferred income includes in particular: fees collected in advance or booked receivables from contractors that will be made by the Company in the next financial year. Write-off of appropriate amounts for future income from sales will take place after the services are completed.

In case the Company receives an advance for future deliveries or performance of services, such advance will be shown after its reduction by the amount of VAT due under advances on deliveries.

#### **j. Deferred income tax assets and liability reserve**

In relation to temporary differences between the value of assets and liabilities reflected in the ledgers and their tax value and tax loss possible to be deducted in the future, the company creates reserve and values deferred income tax assets.

Deferred income tax assets are estimated in the amount presumed for the future to be deducted from the income tax in relation to temporary negative differences, which in the future will cause a reduction of the basis for calculation of income tax and tax loss possible to be deducted, determined with the precautionary principle taken into account.

Deferred tax liability reserve is created in the amount of income tax that will have to be paid in the future in relation to the existence of temporary positive differences, that is differences that in the future will cause an increase of the basis for calculation of income tax.

The amounts of the reserve and deferred income tax assets are determined in relation to income tax rates applicable in the year of incurrance of the tax obligations.

#### **k. Financial result**

The financial result consists of: sales results, results from other operating activities, result from financial activities, result from extraordinary operations and obligatory encumbrance of the result. The Company applies the comparative variant of the profit and loss statement.

**Income from sales of products**, that is finished goods and services, is the amount receivable from the recipient, reduced by due tax on goods and services. The moment of sale is when goods are handed over to the recipient or when the recipient accepts a service.

**The costs of sold goods and services** are the costs of producing those goods and services that are proportional to income from sales.

**The income from sales of goods and materials** is the amount receivable from the recipient, reduced by due tax on goods and services. The moment of sale is when goods are handed over to the recipient or when the recipient accepts a service.

**The value of sold goods and materials** is the value of sold goods and materials at the purchase price, proportional to income from their sales.

**Other income and operating costs** are income and costs not directly related to basic activity that influence the financial result.

**Financial income** is receivable income from financial operations, while financial costs are incurred **costs of financial operations**. Interest, fees and exchange rate differences concerning fixed assets under construction influence the purchase value of those assets.

Exchange rate differences and interest on liabilities and investment loans after a fixed asset is released for use influence the result of financial operations.

## Changes in accounting principles

The company has not changes the accounting principles or the manner of presenting the financial report in comparison with previous periods.

## IX. CONSOLIDATED GROUP FINANCIAL STATEMENT OF UNIFIED FACTORY

### CONSOLIDATED FINANCIAL STATEMENT OF UNIFIED FACTORY GROUP FOR 4 QUARTERS OF 2016

#### Consolidated balance sheet

##### Assets

No.	Item	2016.12.31	2015.12.31
<b>A</b>	<b>FIXED ASSETS</b>	<b>21 961 246,92</b>	<b>11 836 353,47</b>
<b>I</b>	<b>Intangible assets</b>	<b>13 555 941,94</b>	<b>6 774 898,28</b>
1	R&D expenses	0,00	0,00
2	Goodwill	0,00	0,00
3	Other intangible assets	13 555 941,94	6 774 898,28
4	Advances for intangible assets	0,00	0,00
<b>II</b>	<b>Goodwill of subsidiaries</b>	<b>4 055 233,65</b>	<b>4 275 427,33</b>
1	Goodwill - subsidiaries	4 055 233,65	4 275 427,33
2	Goodwill – jointly controlled entities	0,00	0,00
3	Goodwill - associates	0,00	0,00
<b>III</b>	<b>Tangible fixed assets</b>	<b>4 125 510,33</b>	<b>635 750,86</b>
<b>1</b>	<b>Fixed assets</b>	<b>4 125 510,33</b>	<b>635 750,86</b>
a	land (including right to perpetual usufruct)	0,00	0,00
b	buildings, premises, civil and water engineering structures	198 724,89	231 629,97
c	technical equipment and machines	3 859 708,38	318 223,12
d	vehicles	59 617,85	84 100,93
e	other tangible fixed assets	7 459,21	1 796,84
<b>2</b>	<b>Fixed assets under construction</b>	<b>0,00</b>	<b>0,00</b>
<b>3</b>	<b>Advances for fixed assets under construction</b>	<b>0,00</b>	<b>0,00</b>
<b>IV</b>	<b>Long-term receivables</b>	<b>0,00</b>	<b>0,00</b>
1	From related parties	0,00	0,00
2	From other entities	0,00	0,00

<b>V</b>	<b>Long-term investments</b>	<b>0,00</b>	<b>0,00</b>
<b>1</b>	<b>Real property</b>	<b>0,00</b>	<b>0,00</b>
<b>2</b>	<b>Intangible assets</b>	<b>0,00</b>	<b>0,00</b>
<b>3</b>	<b>Long-term financial assets</b>	<b>0,00</b>	<b>0,00</b>
a	in related parties	0,00	0,00
	- shares	0,00	0,00
	- other securities	0,00	0,00
	- loans granted	0,00	0,00
	- other long-term financial assets	0,00	0,00
b	in other entities	0,00	0,00
	- shares	0,00	0,00
	- other securities	0,00	0,00
	- loans granted	0,00	0,00
	- other long-term financial assets	0,00	0,00
<b>4</b>	<b>Other long-term investments</b>	<b>0,00</b>	<b>0,00</b>
<b>VI</b>	<b>Long-term prepayments</b>	<b>224 561,00</b>	<b>150 277,00</b>
<b>1</b>	<b>Deferred tax assets</b>	<b>224 561,00</b>	<b>150 277,00</b>
<b>2</b>	<b>Other prepayments</b>	<b>0,00</b>	<b>0,00</b>
<b>B</b>	<b>CURRENT ASSETS</b>	<b>18 163 747,20</b>	<b>14 167 973,43</b>
<b>I</b>	<b>Inventory</b>	<b>200 835,02</b>	<b>15 164,82</b>
1	Materials	0,00	0,00
2	Semi-finished products and work in progress	940,21	15 000,00
3	Finished products	0,00	0,00
4	Goods	198 300,00	0,00
5	Advances for deliveries	1 594,81	164,82
<b>II</b>	<b>Short-term receivables</b>	<b>14 868 865,16</b>	<b>6 210 093,46</b>
<b>1</b>	<b>Receivables from related parties</b>	<b>0,00</b>	<b>0,00</b>
a	trade receivables, maturing :	0,00	0,00
	- up to 12 months	0,00	0,00
	- above 12 months	0,00	0,00
b	other	0,00	0,00
<b>2</b>	<b>Receivables from other entities</b>	<b>14 868 865,16</b>	<b>6 210 093,46</b>
a	trade receivables, maturing :	11 715 937,02	4 917 087,58
	- up to 12 months	11 715 937,02	4 917 087,58
	- above 12 months	0,00	0,00
b	receivables from tax, subsidy, customs, social security and other benefits	2 860 668,00	1 206 112,27
c	other	292 260,14	86 893,61
d	claimed at court	0,00	0,00
<b>III</b>	<b>Short-term investments</b>	<b>1 495 287,11</b>	<b>5 581 089,97</b>
<b>1</b>	<b>Short-term financial assets</b>	<b>1 495 287,11</b>	<b>5 581 089,97</b>
a	in related parties	0,00	0,00
	- shares	0,00	0,00
	- other securities	0,00	0,00
	- loans granted	0,00	0,00
	- other short-term financial assets	0,00	0,00
b	in other entities	0,00	190 000,00
	- shares	0,00	0,00
	- other securities	0,00	0,00
	- loans granted	0,00	190 000,00
	- other short-term financial assets	0,00	0,00

c	cash and other pecuniary assets	1 495 287,11	5 391 089,97
	- cash in hand and at bank	1 495 287,11	5 391 089,97
	- other cash	0,00	0,00
	- other pecuniary assets	0,00	0,00
<b>2</b>	<b>Other short-term investments</b>	0,00	0,00
<b>IV</b>	<b>Short-term prepayments</b>	1 598 759,91	2 361 625,18
<b>TOTAL ASSETS</b>		<b>40 124 994,12</b>	<b>26 004 326,90</b>

## Consolidated balance sheet

### Liabilities

Lp.	Tytuł	2016.12.31	2015.12.31
<b>A</b>	<b>EQUITY</b>	<b>19 385 994,19</b>	<b>14 673 066,64</b>
<b>I</b>	<b>Share capital</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>
<b>II</b>	<b>Called up share capital (negative value)</b>	<b>0,00</b>	<b>0,00</b>
<b>III</b>	<b>Own shares (negative value)</b>	<b>0,00</b>	<b>0,00</b>
<b>IV</b>	<b>Supplementary capital</b>	<b>8 508 714,64</b>	<b>6 123 128,22</b>
<b>V</b>	<b>Revaluation reserve</b>	<b>0,00</b>	<b>0,00</b>
<b>VI</b>	<b>Other reserve capitals</b>	<b>0,00</b>	<b>0,00</b>
<b>VII</b>	<b>Previous years profit (loss)</b>	<b>0,00</b>	<b>0,00</b>
<b>VII</b>	<b>Net profit (loss)</b>	<b>4 712 927,55</b>	<b>2 385 586,42</b>
<b>IX</b>	<b>Write-off on net profit during the financial year (negative value)</b>	<b>0,00</b>	<b>0,00</b>
<b>B</b>	<b>MINORITY CAPITAL</b>	<b>0,00</b>	<b>0,00</b>
<b>C</b>	<b>NEGATIVE GOODWILL IN SUBSIDIARIES AND AFFILIATED COMPANIES</b>	<b>0,00</b>	<b>0,00</b>
<b>I</b>	<b>Negative goodwill - subsidiaries</b>	<b>0,00</b>	<b>0,00</b>
<b>II</b>	<b>Negative goodwill – jointly controlled entities</b>	<b>0,00</b>	<b>0,00</b>
<b>III</b>	<b>Negative goodwill - associates</b>	<b>0,00</b>	<b>0,00</b>
<b>D</b>	<b>LIABILITIES AND PROVISIONS FOR LIABILITIES</b>	<b>20 738 999,93</b>	<b>11 331 260,26</b>
<b>I</b>	<b>Provisions for liabilities</b>	<b>360 380,00</b>	<b>201 386,00</b>
<b>1</b>	<b>Provision for deferred income tax</b>	<b>249 380,00</b>	<b>177 386,00</b>
<b>2</b>	<b>Provision for retirement and similar benefits</b>	<b>0,00</b>	<b>0,00</b>
	- long-term	0,00	0,00
	- short-term	0,00	0,00
<b>3</b>	<b>Other provisions</b>	<b>111 000,00</b>	<b>24 000,00</b>
	- long-term	0,00	0,00
	- short-term	111 000,00	24 000,00
<b>II</b>	<b>Long-term liabilities</b>	<b>10 674 304,24</b>	<b>3 668 434,72</b>
<b>1</b>	<b>To related parties</b>	<b>0,00</b>	<b>0,00</b>
<b>2</b>	<b>To other entities</b>	<b>10 674 304,24</b>	<b>3 668 434,72</b>
a	credits and loans	364 437,61	597 261,66
b	arising from issuance of debt securities	10 000 000,00	3 000 000,00
c	other financial liabilities	309 866,63	71 173,06
d	other	0,00	0,00
<b>III</b>	<b>Short-term liabilities</b>	<b>7 768 692,13</b>	<b>5 224 967,74</b>

<b>1</b>	To related parties	<b>0,00</b>	<b>0,00</b>
a	trade liabilities, maturing:	0,00	0,00
	- up to 12 months	0,00	0,00
	- above 12 months	0,00	0,00
b	other	0,00	0,00
<b>2</b>	To other entities	<b>7 768 692,13</b>	<b>5 224 967,74</b>
a	credits and loans	2 237 503,89	524 125,73
b	arising from issuance of debt securities	0,00	0,00
c	other financial liabilities	200 438,90	15 628,07
d	trade liabilities, maturing:	2 312 741,84	3 800 040,69
	- up to 12 months	2 312 741,84	3 800 040,69
	- above 12 months	0,00	0,00
e	received advances for deliveries	197 238,77	196 940,00
f	bill-of-exchange liabilities	0,00	0,00
g	tax, customs, insurance and other liabilities	2 648 475,78	552 981,00
h	payroll liabilities	170 694,25	132 901,57
i	other	1 598,70	2 350,68
<b>3</b>	<b>Special funds</b>	<b>0,00</b>	<b>0,00</b>
<b>IV</b>	<b>Accruals</b>	<b>1 935 623,56</b>	<b>2 236 471,80</b>
1	Negative goodwill	0,00	0,00
2	Other accruals	1 935 623,56	2 236 471,80
	- long-term	1 935 623,56	2 228 471,80
	- short-term	0,00	8 000,00
<b>TOTAL LIABILITIES</b>		<b>40 124 994,12</b>	<b>26 004 326,90</b>

**Consolidated profit and loss statement –  
Comparative variant**

Lp.	Tytuł	2016-01-01 2016-12-31	IV KW 2016	2015-01-01 2015-12-31	IV KW 2015
<b>A</b>	<b>Net revenues from sales and equivalent, including revenues:</b>	<b>26 404 264,73</b>	<b>8 671 406,84</b>	<b>34 821 320,33</b>	<b>7 752 117,35</b>
-	from related parties	0,00	0,00		0,00
I	Net revenues from sales of products	19 511 665,26	6 669 575,58	19 697 949,95	5 775 363,20
II	Change in the balance of products (increase - positive value, decrease - negative value)	(14 059,79)	(197 984,98)	(92 741,91)	(24 948,44)
III	Manufacturing cost of products for internal purposes	0,00	0,00	0,00	0,00
IV	Net revenues from sales of goods and materials	6 906 659,26	2 199 816,24	15 216 112,29	2 001 702,59
<b>B</b>	<b>Operating expenses</b>	<b>19 596 615,64</b>	<b>5 851 548,77</b>	<b>31 341 301,83</b>	<b>6 805 976,28</b>
I	Amortization and depreciation	1 300 147,88	346 746,54	1 027 417,63	260 951,88
II	Consumption of materials and energy	241 943,66	35 873,49	277 904,06	93 337,37
III	External services	6 343 035,20	1 951 873,57	11 573 779,79	3 513 621,70
IV	Taxes and charges, including:	44 589,62	11 662,31	32 208,86	4 797,86
	- excise duty	0,00	0,00	0,00	0,00
V	Payroll	4 099 752,28	1 104 759,31	3 113 968,67	800 713,50

VI	Social security and other benefits	691 652,35	194 473,86	481 111,30	140 862,92
VII	Other costs by type	106 421,39	44 440,01	61 978,38	31 742,23
VIII	Value of goods and materials sold	6 769 073,26	2 161 719,68	14 772 933,14	1 959 948,82
<b>C</b>	<b>Profit (loss) on sales (A-B)</b>	<b>6 807 649,09</b>	<b>2 819 858,07</b>	<b>3 480 018,50</b>	<b>946 141,07</b>
<b>D</b>	<b>Other operating revenues</b>	<b>359 326,97</b>	<b>85 693,50</b>	<b>323 205,98</b>	<b>86 357,40</b>
I	Gain on disposal of non-financial fixed assets	21 229,77	(12 103,57)	0,00	0,00
II	Subsidies	292 848,24	71 597,49	299 306,52	74 826,63
III	Other operating revenues	45 248,96	26 199,58	23 899,46	11 530,77
<b>E</b>	<b>Other operating expenses</b>	<b>295 154,97</b>	<b>131 959,97</b>	<b>169 790,67</b>	<b>69 127,99</b>
I	Loss on disposal of non-financial fixed assets	0,00	0,00	0,00	0,00
II	Revaluation of non-financial assets	2 646,40	2 646,40	1 706,40	1 706,40
III	Other operating expenses	292 508,57	129 313,57	168 084,27	67 421,59
<b>F</b>	<b>Profit (loss) on operating activities (C+D-E)</b>	<b>6 871 821,09</b>	<b>2 773 591,60</b>	<b>3 633 433,81</b>	<b>963 370,48</b>
<b>G</b>	<b>Financial revenues</b>	<b>25 503,15</b>	<b>25 487,16</b>	<b>2 736,98</b>	<b>0,00</b>
I	Dividend and profit sharing, including:	0,00	0,00	0,00	0,00
-	<i>from related parties</i>	0,00	0,00	0,00	0,00
II	Interest, including:	21,17	5,18	2 736,98	0,00
-	<i>from related parties</i>	0,00	0,00	0,00	0,00
III	Gain on disposal of investments	0,00	0,00	0,00	0,00
IV	Revaluation of investments	0,00	0,00	0,00	0,00
V	Other	25 481,98	25 481,98	0,00	0,00
<b>H</b>	<b>Financial expenses</b>	<b>724 451,01</b>	<b>353 528,46</b>	<b>497 318,06</b>	<b>126 100,80</b>
I	Interest, including:	724 451,01	381 305,32	424 895,08	89 037,84
-	<i>for related parties</i>	0,00	0,00	0,00	0,00
II	Loss on disposal of investments	0,00	0,00	0,00	0,00
III	Revaluation of investments	0,00	0,00	0,00	0,00
IV	Other	0,00	(27 776,86)	72 422,98	37 062,96
<b>I</b>	<b>Profit (loss) on sales of all or partial shares of subsidiaries</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>J</b>	<b>Profit (loss) on business activities (F+G-H)</b>	<b>6 172 873,23</b>	<b>2 445 550,30</b>	<b>3 138 852,73</b>	<b>837 269,68</b>
K	Result on extraordinary events (J.I.-J.II.)	0,00	0,00	0,00	0,00
I	Extraordinary gains	0,00	0,00	0,00	0,00
<b>II</b>	<b>Extraordinary losses</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>L</b>	<b>Impairment losses</b>	<b>220 193,68</b>	<b>55 048,42</b>	<b>128 446,31</b>	<b>0,00</b>
<b>I</b>	<b>Impairment losses - subsidiaries</b>	<b>220 193,68</b>	<b>55 048,42</b>	<b>128 446,31</b>	<b>0,00</b>
<b>II</b>	<b>Impairment losses – jointly controlled entities</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>III</b>	<b>Impairment losses - associates</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>M</b>	<b>Write-off on negative goodwill</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>I</b>	<b>Write-off on negative goodwill - subsidiaries</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>II</b>	<b>Write-off on negative goodwill – jointly controlled entities</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>III</b>	<b>Write-off on negative goodwill - associates</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>N</b>	<b>Gross profit (loss) (I+/-J)</b>	<b>5 952 679,55</b>	<b>2 390 501,88</b>	<b>3 010 406,42</b>	<b>782 221,26</b>



<b>O</b>	<b>Income tax</b>	1 239 752,00	473 807,00	624 820,00	112 665,00
	<b>due</b>	1 242 042,00	519 865,00	540 757,00	(5 598,00)
	<b>deferred</b>	(2 290,00)	(46 058,00)	84 063,00	118 263,00
<b>P</b>	<b>Other statutory reductions in profit (increases in loss)</b>	0,00	0,00	0,00	0,00
<b>Q</b>	<b>Profits (losses) of subsidiaries accounted for using the equity method</b>	0,00	0,00	0,00	0,00
<b>R</b>	<b>Profit (loss) of minorities</b>	0,00	0,00	0,00	0,00
<b>S</b>	<b>Net profit (loss) (K-L-M)</b>	<b>4 712 927,55</b>	<b>1 916 694,88</b>	<b>2 385 586,42</b>	<b>669 556,26</b>

*Cash flow*  
*Consolidated*

Lp.	Tytul	2016-01-01 2016-12-31	Q4 OF 2016	2015-01-01 2015-12-31	Q4 OF 2015
<b>A.</b>	<b>Cash flows from operating activities</b>				
<b>I.</b>	<b>Net profit (loss)</b>	<b>4 712 927,55</b>	<b>1 916 694,88</b>	<b>2 385 586,42</b>	<b>669 556,26</b>
<b>II.</b>	<b>Total adjustments</b>	<b>-5 426 300,44</b>	<b>-2 300 884,11</b>	<b>-1 081 739,49</b>	<b>1 464 205,56</b>
1	Amortization and depreciation	1 300 147,88	346 746,54	1 027 417,63	260 951,88
2	Exchange gains (losses)	35152,83	35152,83	-7801,69	-7 801,69
3	Interest and profit sharing (dividend)	681 841,28	368 011,70	422 769,35	118 377,11
4	Profit (loss) on investment activities	-21 229,77	12 103,57	0,00	0,00
5	Change in provisions	158 994,00	149 438,00	73 289,00	88 289,00
6	Change in inventory	-185 670,20	1 063 155,16	26 577,10	-32 961,27
7	Change in receivables	-8 658 771,70	-4 832 062,57	-1 299 723,24	673 133,68
8	Change in short-term liabilities excluding credits and loans	645 535,40	227 895,84	-59 011,44	-1 062 217,47
9	Change in prepayments and accruals	387 733,03	263 815,67	-1 428 876,94	1 343 787,34
10	Other adjustments	229 966,81	64 859,15	163 620,74	82 646,98
<b>III.</b>	<b>Net cash flows from operating activities (I +/- II)</b>	<b>-713 372,89</b>	<b>-384 189,23</b>	<b>1 303 846,93</b>	<b>2 133 761,82</b>
<b>B.</b>	<b>CASH FLOWS FROM INVESTMENT ACTIVITIES</b>		<b>0</b>		<b>0</b>
<b>I.</b>	<b>Inflows</b>	<b>33 333,34</b>	<b>0,00</b>	<b>338 454,00</b>	<b>0,00</b>
1	Disposal of intangible and tangible fixed assets	33 333,34	0,00	0,00	0,00
2	Disposal of investments in real property and in intangible assets	0,00	0,00	0,00	0,00
3	From financial assets, including:	0,00	0,00	0,00	0,00
4	Other inflows from investment activities	0,00	0,00	338 454,00	0,00
<b>II.</b>	<b>Outflows</b>	<b>11 627 980,54</b>	<b>4 751 428,37</b>	<b>2 397 925,06</b>	<b>1 135 456,26</b>
1	Purchase of intangible assets and tangible fixed assets	11 627 980,54	11 415 910,19	2 207 925,06	1 614 644,69
2	Investments in real property and intangible assets	0,00	-6 664 481,82	0,00	-669 188,43
3	For financial assets	0,00	0,00	0,00	0,00
4	Other outflows from investment activities	0,00	0,00	190 000,00	190 000,00



<b>III.</b>	<b>Net cash flows from investment activities (I-II)</b>	<b>-11 594 647,20</b>	<b>-4 751 428,37</b>	<b>-2 059 471,06</b>	<b>-1 135 456,26</b>
<b>C.</b>	<b>CASH FLOWS FROM FINANCIAL ACTIVITIES</b>		0		0
<b>I.</b>	<b>Inflows</b>	<b>12 629 466,52</b>	<b>2 352 985,23</b>	<b>8 985 135,79</b>	<b>5 881 473,49</b>
1	Net inflows from issuance of shares and other capital instruments and from capital contributions	0,00	0,00	5 873 995,00	5 873 995,00
2	Credits and loans	2 439 466,52	2 162 985,23	108 403,81	7 478,49
3	Issuance of debt securities	10 000 000,00	0,00	3 000 000,00	0,00
4	Other inflows from financial activities	190 000,00	190 000,00	2 736,98	0,00
<b>II.</b>	<b>Outflows</b>	<b>4 217 249,29</b>	<b>3 440 931,00</b>	<b>2 931 353,41</b>	<b>1 839 275,46</b>
1	Purchase of own shares	0,00	0,00	0,00	0,00
2	Dividend and other payments to shareholders	0,00	0,00	0,00	0,00
3	Profit distribution liabilities other than profit distribution payments to shareholders	0,00	0,00	0,00	0,00
4	Repayment of credits and loans	413 182,60	-8 583,30	2 474 157,24	1 717 104,33
5	Redemption of debt securities	3 000 000,00	3 000 000,00	0,00	0,00
6	Payment of other financial liabilities	0,00	0,00	0,00	0,00
7	Payment of liabilities arising from financial leases	122 225,41	81 502,60	34 426,82	3 794,02
8	Interest	681 841,28	368 011,70	422 769,35	118 377,11
9	Other outflows from financial activities	0,00	0,00	0,00	0,00
<b>III.</b>	<b>Net cash flows from financial activities (I-II)</b>	<b>8 412 217,23</b>	<b>-1 087 945,77</b>	<b>6 053 782,38</b>	<b>4 042 198,03</b>
<b>D.</b>	<b>TOTAL NET CASH FLOWS (A.III. +/- B.III +/- C.III)</b>	<b>-3 895 802,86</b>	<b>-6 223 563,37</b>	<b>5 298 158,25</b>	<b>5 040 503,59</b>
<b>E.</b>	<b>BALANCE SHEET CHANGE IN CASH, including change in cash due to exchange differences</b>	<b>-3 895 802,86</b>	<b>-6 223 563,37</b>	<b>5 298 258,25</b>	<b>5 040 603,59</b>
<b>F.</b>	<b>CASH OPENING BALANCE</b>	<b>5 391 089,97</b>	<b>7 718 850,48</b>	<b>92 831,72</b>	<b>350 486,38</b>
<b>G.</b>	<b>CLOSING BALANCE OF CASH (F+/-D), INCLUDING:</b>	<b>1 495 287,11</b>	<b>1 495 287,11</b>	<b>5 391 089,97</b>	<b>5 391 089,97</b>
	- of limited disposability				

\*) Negative inflows or payments of existing credits in the current quarter are the result of applying the Accounting Standard no. 1 „Cash flow” while preparing increasing reports for the period from the beginning of the year till the end of the current quarter; the standard is an attachment to the Resolution no. 5/11 of the Accounting Standards Committee of May 10th 2011 (Journal of Laws of the Ministry of Finance of 2011, no. 6 pos. 26): use of a credit in the current account and in the credit line shall be shown in the cash flow „on balance”. This means that such credit is shown as the difference between inflow and outflow, that is in the amount corresponding to balance change of state.

**Statements of changes in shareholder's equity**  
**Consolidated**

Lp.	Tytuł	2016-01-01 2016-12-31	Q4 OF 2016	2015-01-01 2015-12-31	Q4 OF 2015
<b>I.</b>	<b>Opening balance of equity</b>	<b>14 673 066,64</b>	<b>17 469 299,31</b>	<b>2 013 485,22</b>	<b>8 229 515,38</b>
	- changes in accounting principles	0,00	0,00	0,00	0,00
<b>I.a.</b>	<b>Opening balance of equity after adjustments</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>1</b>	<b>Opening balance of share capital</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>	<b>540 000,00</b>	<b>5 040 000,00</b>
1.1.	Changes in share capital	0,00	0,00	5 624 352,00	1 124 352,00
	a) increase (due to)	0,00	0,00	5 624 352,00	1 124 352,00
	- increase - issuance of shares	0,00	0,00	1 124 352,00	1 124 352,00
	- increase – subsidiary value	0,00	0,00	4 500 000,00	0,00
	b) decrease (due to)	0,00	0,00	0,00	0,00
<b>1.2.</b>	<b>Closing balance of share capital</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>
<b>2</b>	<b>Opening balance of called up share capital</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
2.1.	Changes in called up share capital	0,00	0,00	0,00	0,00
<b>2.2.</b>	<b>Closing balance of called up share capital</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>3</b>	<b>Opening balance of own shares</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>3.1.</b>	<b>Closing balance of own shares</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>4</b>	<b>Opening balance of supplementary capital</b>	<b>6 123 128,22</b>	<b>8 508 714,64</b>	<b>1 064 067,01</b>	<b>1 473 485,22</b>
4.1.	Changes in supplementary capital	2 385 586,42	0,00	5 059 061,21	4 649 643,00
	a) increase (due to)	2 385 586,42	0,00	5 059 061,21	4 649 643,00
	- issue of shares above face value – costs of issue	0,00	0,00	4 649 643,00	4 649 643,00
	- from profit distribution (statutory)	2 385 586,42	0,00	409 418,21	0,00
	- from profit distribution (above the statutory minimum value)	0,00	0,00	0,00	0,00
	b) decrease (due to)	0,00	0,00	0,00	0,00
	- transfer to share capital of the Company	0,00	0,00	0,00	0,00
<b>4.2.</b>	<b>Closing balance of supplementary capital</b>	<b>8 508 714,64</b>	<b>8 508 714,64</b>	<b>6 123 128,22</b>	<b>6 123 128,22</b>
<b>5</b>	<b>Opening balance of revaluation reserve</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
5.1.	Changes in revaluation reserve	0,00	0,00	0,00	0,00
<b>5.2.</b>	<b>Closing balance of revaluation reserve</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>6</b>	<b>Opening balance of other reserve capitals</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
6.1.	Changes in other reserve capitals	0,00	0,00	0,00	0,00
<b>6.2.</b>	<b>Closing balance of other reserve capitals</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>7</b>	<b>Opening balance of previous years' (quarters') profit (loss)</b>	<b>2 385 586,42</b>	<b>2 796 232,67</b>	<b>409 418,21</b>	<b>1 716 030,16</b>

7.1.	Opening balance of previous years' (quarters') profit	2 385 586,42	<b>2 796 232,67</b>	409 418,21	<b>1 716 030,16</b>
	- adjustments of fundamental errors	0,00	0,00	0,00	0,00
7.2.	Opening balance of previous years' (quarters') profit, after adjustments	2 385 586,42	<b>2 796 232,67</b>	409 418,21	1 716 030,16
	a) increase (due to)	0,00	0,00	0,00	0,00
	- distribution of previous year's profit	0,00	0,00	0,00	0,00
	b) decrease (due to)	2 385 586,42	0,00	409 418,21	0,00
	- paid dividends and shares	0,00	0,00	0,00	0,00
	- increase of reserve capital	2 385 586,42	0,00	409 418,21	0,00
7.3.	Closing balance of previous years' (quarters') profit	0,00	2 796 232,67	0,00	1 716 030,16
7.4.	Opening balance of previous periods' loss (-)	0,00	0,00	0,00	0,00
7.5.	Opening balance of previous periods' loss, after adjustments	0,00	0,00	0,00	0,00
7.6.	Closing balance of previous years' loss	0,00		0,00	
<b>7.7.</b>	<b>Closing balance of previous years' (quarters') profit (loss)</b>	<b>0,00</b>	<b>2 796 232,67</b>	<b>0,00</b>	<b>1 716 030,16</b>
<b>8</b>	<b>Net result</b>	<b>4 712 927,55</b>	<b>1 916 694,88</b>	<b>2 385 586,42</b>	<b>669 556,26</b>
	a) net profit	4 712 927,55	1 916 694,88	2 385 586,42	669 556,26
	b) net loss	0,00	0,00	0,00	0,00
	c) write-offs on profit	0,00	0,00	0,00	0,00
<b>II.</b>	<b>Closing balance of equity</b>	<b>19 385 994,18</b>	<b>19 385 994,18</b>	<b>14 673 066,64</b>	<b>14 673 066,64</b>
<b>III.</b>	<b>Equity including proposed profit distribution (loss coverage)</b>	<b>19 385 994,18</b>	<b>19 385 994,18</b>	<b>14 673 066,64</b>	<b>14 673 066,64</b>

## INDIVIDUAL STATEMENT OF UNIFIED FACTORY SA FOR 4 QUARTERS OF 2016

### Balance sheet

#### Assets

Lp.	Tytul	2016.12.31	2015.12.31
<b>A</b>	<b>FIXED ASSETS</b>	<b>22 615 737,27</b>	<b>12 065 625,14</b>
<b>I</b>	<b>Intangible assets</b>	<b>13 859 941,94</b>	<b>6 854 898,28</b>
1	R&D expenses	0,00	0,00
2	Goodwill	0,00	0,00
3	Other intangible assets	13 859 941,94	6 854 898,28
4	Advances for intangible assets	0,00	0,00
<b>II</b>	<b>Tangible fixed assets</b>	<b>4 125 510,33</b>	<b>635 750,86</b>
<b>1</b>	<b>Fixed assets</b>	<b>4 125 510,33</b>	<b>635 750,86</b>
a	land (including right to perpetual usufruct)	0,00	0,00
b	buildings, premises, civil and water engineering structures	198 724,89	231 629,97

c	technical equipment and machines	3 859 708,38	318 223,12
d	vehicles	59 617,85	84 100,93
e	other tangible fixed assets	7 459,21	1 796,84
2	<b>Fixed assets under construction</b>	<b>0,00</b>	<b>0,00</b>
3	<b>Advances for fixed assets under construction</b>	<b>0,00</b>	<b>0,00</b>
III	<b>Long-term receivables</b>	<b>0,00</b>	<b>0,00</b>
1	From related parties	0,00	0,00
2	From other entities	0,00	0,00
IV	<b>Long-term investments</b>	<b>4 500 000,00</b>	<b>4 500 000,00</b>
1	<b>Real property</b>	<b>0,00</b>	<b>0,00</b>
2	<b>Intangible assets</b>	<b>0,00</b>	<b>0,00</b>
3	<b>Long-term financial assets</b>	<b>4 500 000,00</b>	<b>4 500 000,00</b>
a	in related parties	4 500 000,00	4 500 000,00
	- shares	4 500 000,00	4 500 000,00
	- other securities	0,00	0,00
	- loans granted	0,00	0,00
	- other long-term financial assets	0,00	0,00
b	in other entities	0,00	0,00
	- shares	0,00	0,00
	- other securities	0,00	0,00
	- loans granted	0,00	0,00
	- other long-term financial assets	0,00	0,00
4	Other long-term investments	0,00	0,00
V	<b>Long-term prepayments</b>	<b>130 285,00</b>	<b>74 976,00</b>
1	<b>Deferred tax assets</b>	<b>130 285,00</b>	<b>74 976,00</b>
2	<b>Other prepayments</b>	<b>0,00</b>	<b>0,00</b>
B	<b>CURRENT ASSETS</b>	<b>16 900 381,56</b>	<b>14 259 283,26</b>
I	<b>Inventory</b>	<b>199 240,21</b>	<b>15 000,00</b>
1	Materials	0,00	0,00
2	Semi-finished products and work in progress	940,21	15 000,00
3	Finished products	0,00	0,00
4	Goods	198 300,00	0,00
5	Advances for deliveries	0,00	0,00
II	<b>Short-term receivables</b>	<b>13 899 123,36</b>	<b>6 315 895,14</b>
1	<b>Receivables from related parties</b>	<b>194 968,19</b>	<b>144 101,48</b>
a	trade receivables, maturing :	194 968,19	144 101,48
	- up to 12 months	194 968,19	144 101,48
	- above 12 months	0,00	0,00
b	other	0,00	0,00
2	<b>Receivables from other entities</b>	<b>13 704 155,17</b>	<b>6 171 793,66</b>
a	trade receivables, maturing :	10 551 227,03	4 878 787,78
	- up to 12 months	10 551 227,03	4 878 787,78
	- above 12 months	0,00	0,00

b	receivables from tax, subsidy, customs, social security and other benefits	2 860 668,00	1 206 112,27
c	other	292 260,14	86 893,61
d	claimed at court	0,00	0,00
<b>III</b>	<b>Short-term investments</b>	<b>1 218 292,60</b>	<b>5 568 334,43</b>
<b>1</b>	<b>Short-term financial assets</b>	<b>1 218 292,60</b>	<b>5 568 334,43</b>
a	in related parties	0,00	0,00
	- shares	0,00	0,00
	- other securities	0,00	0,00
	- loans granted	0,00	0,00
	- other short-term financial assets	0,00	0,00
b	in other entities	0,00	190 000,00
	- shares	0,00	0,00
	- other securities	0,00	0,00
	- loans granted	0,00	190 000,00
	- other short-term financial assets	0,00	0,00
c	cash and other pecuniary assets	1 218 292,60	5 378 334,43
	- cash in hand and at bank	1 218 292,60	5 378 334,43
	- other cash	0,00	0,00
	- other pecuniary assets	0,00	0,00
<b>2</b>	<b>Other short-term investments</b>	<b>0,00</b>	<b>0,00</b>
<b>IV</b>	<b>Short-term prepayments</b>	<b>1 583 725,39</b>	<b>2 360 053,69</b>
<b>TOTAL ASSETS</b>		<b>39 516 118,83</b>	<b>26 324 908,40</b>

## Balance sheet

### Liabilities

Lp.	Tytuł	2016.12.31	2015.12.31
<b>A</b>	<b>EQUITY</b>	<b>19 714 901,53</b>	<b>14 853 115,52</b>
<b>I</b>	<b>Share capital</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>
<b>II</b>	<b>Called up share capital (negative value)</b>	<b>0,00</b>	<b>0,00</b>
<b>III</b>	<b>Own shares (negative value)</b>	<b>0,00</b>	<b>0,00</b>
<b>IV</b>	<b>Supplementary capital</b>	<b>8 688 763,52</b>	<b>6 123 128,22</b>
<b>V</b>	<b>Revaluation reserve</b>	<b>0,00</b>	<b>0,00</b>
<b>VI</b>	<b>Other reserve capitals</b>	<b>0,00</b>	<b>0,00</b>
<b>VII</b>	<b>Previous years' profit (loss)</b>	<b>0,00</b>	<b>0,00</b>
<b>VIII</b>	<b>Net profit (loss)</b>	<b>4 861 786,01</b>	<b>2 565 635,30</b>
<b>IX</b>	<b>Write-off on net profit during the financial year (negative value)</b>	<b>0,00</b>	<b>0,00</b>
<b>B</b>	<b>LIABILITIES AND PROVISIONS FOR LIABILITIES</b>	<b>19 801 217,30</b>	<b>11 471 792,88</b>
<b>I</b>	<b>Provisions for liabilities</b>	<b>351 380,00</b>	<b>194 886,00</b>
<b>1</b>	<b>Provision for deferred income tax</b>	<b>249 380,00</b>	<b>177 386,00</b>
<b>2</b>	<b>Provision for retirement and similar benefits</b>	<b>0,00</b>	<b>0,00</b>

	- long-term	0,00	0,00
	- short-term	0,00	0,00
<b>3</b>	<b>Other provisions</b>	<b>102 000,00</b>	<b>17 500,00</b>
	- long-term	0,00	0,00
	- short-term	102 000,00	17 500,00
<b>II</b>	<b>Long-term liabilities</b>	<b>10 674 304,24</b>	<b>3 668 434,72</b>
<b>1</b>	<b>To related parties</b>	<b>0,00</b>	<b>0,00</b>
<b>2</b>	<b>To other entities</b>	<b>10 674 304,24</b>	<b>3 668 434,72</b>
a	credits and loans	364 437,61	597 261,66
b	arising from issuance of debt securities	10 000 000,00	3 000 000,00
c	other financial liabilities	309 866,63	71 173,06
d	other	0,00	0,00
<b>III</b>	<b>Short-term liabilities</b>	<b>6 839 909,50</b>	<b>5 380 000,36</b>
<b>1</b>	<b>To related parties</b>	<b>580 499,56</b>	<b>783 037,48</b>
a	trade liabilities, maturing:	580 499,56	783 037,48
	- up to 12 months	580 499,56	783 037,48
	- above 12 months	0,00	0,00
b	other	0,00	0,00
<b>2</b>	<b>To other entities</b>	<b>6 259 409,94</b>	<b>4 596 962,88</b>
a	credits and loans	1 935 409,22	521 059,79
b	arising from issuance of debt securities	0,00	0,00
c	other financial liabilities	200 438,90	15 628,07
d	trade liabilities, maturing:	2 125 010,54	3 771 206,69
	- up to 12 months	2 125 010,54	3 771 206,69
	- above 12 months	0,00	0,00
e	received advances for deliveries	196 940,00	196 940,00
f	bill-of-exchange liabilities	0,00	0,00
g	tax, customs, insurance and other liabilities	1 779 943,97	58 780,10
h	payroll liabilities	20 068,61	30 997,55
i	other	1 598,70	2 350,68
<b>3</b>	<b>Special funds</b>	<b>0,00</b>	<b>0,00</b>
<b>IV</b>	<b>Accruals</b>	<b>1 935 623,56</b>	<b>2 228 471,80</b>
<b>1</b>	<b>Negative goodwill</b>	<b>0,00</b>	<b>0,00</b>
<b>2</b>	<b>Other accruals</b>	<b>1 935 623,56</b>	<b>2 228 471,80</b>
	- long-term	1 935 623,56	2 228 471,80
	- short-term	0,00	0,00
<b>TOTAL LIABILITIES</b>		<b>39 516 118,83</b>	<b>26 324 908,40</b>

**Profit and loss statement –  
Comparative variant**

Lp.	Tytul	2016-01-01 2016-12-31	IV KW 2016	2015-01-01 2015-12-31	IV KW 2015
<b>A</b>	<b>Net revenues from sales and equivalent, including revenues:</b>	<b>24 906 168,20</b>	<b>8 017 589,06</b>	<b>35 578 454,69</b>	<b>8 045 050,90</b>
-	<i>from related parties</i>	<i>1 767 311,96</i>	<i>246 764,43</i>	<i>1 009 572,10</i>	<i>410 668,84</i>
I	Net revenues from sales of products	18 013 568,73	5 893 273,44	20 389 084,31	6 068 296,75
II	Change in the balance of products (increase - positive value, decrease - negative value)	(14 059,79)	(75 500,62)	(26 741,91)	(24 948,44)
III	Manufacturing cost of products for internal purposes	0,00	0,00	0,00	0,00
IV	Net revenues from sales of goods and materials	6 906 659,26	2 199 816,24	15 216 112,29	2 001 702,59
<b>B</b>	<b>Operating expenses</b>	<b>18 283 643,44</b>	<b>5 321 627,34</b>	<b>32 135 605,58</b>	<b>7 254 955,14</b>
I	Amortization and depreciation	1 316 147,88	350 746,54	1 027 417,63	260 951,88
II	Consumption of materials and energy	232 343,97	33 428,10	274 194,31	90 634,56
III	External services	8 624 975,77	2 405 945,33	13 613 226,85	4 653 926,18
IV	Taxes and charges, including:	42 802,62	11 662,31	31 799,86	4 738,86
	- excise duty	0,00	0,00	0,00	0,00
V	Payroll	998 260,09	267 168,81	2 019 969,07	213 080,18
VI	Social security and other benefits	201 477,88	53 033,84	334 496,39	40 178,46
VII	Other costs by type	98 561,97	37 922,73	61 568,33	31 496,20
VIII	Value of goods and materials sold	6 769 073,26	2 161 719,68	14 772 933,14	1 959 948,82
<b>C</b>	<b>Profit (loss) on sales (A-B)</b>	<b>6 622 524,76</b>	<b>2 695 961,72</b>	<b>3 442 849,11</b>	<b>790 095,76</b>
<b>D</b>	<b>Other operating revenues</b>	<b>355 025,32</b>	<b>84 791,90</b>	<b>421 750,98</b>	<b>85 102,40</b>
I	Gain on disposal of non-financial fixed assets	21 229,77	(12 103,57)	100 000,00	100 000,00
II	Subsidies	292 848,24	71 597,49	299 306,52	74 826,63
III	Other operating revenues	40 947,31	25 297,98	22 444,46	(89 724,23)
<b>E</b>	<b>Other operating expenses</b>	<b>295 154,94</b>	<b>131 959,97</b>	<b>169 790,44</b>	<b>69 127,76</b>
I	Loss on disposal of non-financial fixed assets	0,00	0,00	0,00	0,00
II	Revaluation of non-financial assets	2 646,40	2 646,40	1 706,40	1 706,40
III	Other operating expenses	292 508,54	129 313,57	168 084,04	67 421,36
<b>F</b>	<b>Profit (loss) on operating activities</b>	<b>6 682 395,14</b>	<b>2 648 793,65</b>	<b>3 694 809,65</b>	<b>806 070,40</b>
<b>G</b>	<b>(C+D-E)</b>	<b>25 503,15</b>	<b>25 487,16</b>	<b>2 736,98</b>	<b>0,00</b>
<b>I</b>	<b>Financial revenues</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
-	Dividend and profit sharing, including:	0,00	0,00	0,00	0,00
II	<i>from related parties</i>	21,17	5,18	2 736,98	0,00
-	Interest, including:	0,00	0,00	0,00	0,00
III	<i>from related parties</i>	0,00	0,00	0,00	0,00
IV	Gain on disposal of investments	0,00	0,00	0,00	0,00
V	Revaluation of investments	25 481,98	25 481,98	0,00	0,00



<b>H</b>	Other	<b>681 841,28</b>	<b>340 234,84</b>	<b>495 192,33</b>	<b>123 975,18</b>
<b>I</b>	<b>Financial expenses</b>	681 841,28	368 011,70	422 769,35	86 912,22
-	Interest, including:	0,00	0,00	0,00	0,00
II	for related parties	0,00	0,00	0,00	0,00
III	Loss on disposal of investments	0,00	0,00	0,00	0,00
IV	Revaluation of investments	0,00	(27 776,86)	72 422,98	37 062,96
<b>I</b>	<b>Profit (loss) on business activities (F+G-H)</b>	<b>6 026 057,01</b>	<b>2 334 045,97</b>	<b>3 202 354,30</b>	<b>682 095,22</b>
<b>J</b>	<b>Result on extraordinary events (J.I. - J.II.)</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
I	Extraordinary gains	0,00	0,00	0,00	0,00
II	Extraordinary losses	0,00	0,00	0,00	0,00
<b>K</b>	<b>Gross profit (loss) (I+/-J)</b>	<b>6 026 057,01</b>	<b>2 334 045,97</b>	<b>3 202 354,30</b>	<b>682 095,22</b>
<b>L</b>	<b>Income tax</b>	<b>1 164 271,00</b>	<b>435 603,00</b>	<b>636 719,00</b>	<b>139 658,00</b>
	due	1 147 586,00	462 686,00	518 456,00	21 395,00
	deferred	16 685,00	(27 083,00)	118 263,00	118 263,00
<b>M</b>	<b>Other statutory reductions in profit (increases in loss)</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>N</b>	<b>Net profit (loss) (K-L-M)</b>	<b>4 861 786,01</b>	<b>1 898 442,97</b>	<b>2 565 635,30</b>	<b>542 437,22</b>

### Cash flow

Lp.	Tytul	2016-01-01 2016-12-31	Q4 OF 2016	2015-01-01 2015-12-31	Q4 OF 2015
<b>A.</b>	<b>Cash flows from operating activities</b>				
<b>I.</b>	<b>Net profit (loss)</b>	<b>4 861 786,01</b>	<b>1 898 442,97</b>	<b>2 565 635,30</b>	<b>542 437,22</b>
<b>II.</b>	<b>Total adjustments</b>	<b>-5 300 369,14</b>	<b>-2 006 307,41</b>	<b>-1 191 377,97</b>	<b>1 579 880,06</b>
1	Amortization and depreciation	1 316 147,88	350 746,54	1 027 417,63	260 951,88
2	Exchange gains (losses)	35152,83	35152,83	-7801,69	-7 801,69
3	Interest and profit sharing (dividend)	681 841,28	368 011,70	422 769,35	118 377,11
4	Profit (loss) on investment activities	-21 229,77	12 103,57	-100 000,00	-100 000,00
5	Change in provisions	156 494,00	146 938,00	66 789,00	81 789,00
6	Change in inventory	-184 240,21	940 741,52	26 741,92	33 203,55
7	Change in receivables	-7 583 228,22	-4 457 501,07	-1 405 524,92	934 812,85
8	Change in short-term liabilities excluding credits and loans	-139 251,12	302 180,19	99 087,12	-1 160 790,98
9	Change in prepayments and accruals	428 171,06	285 508,58	-1 360 004,45	1 377 639,78
10	Other adjustments	9 773,13	9 810,73	39 148,07	41 698,56
<b>III.</b>	<b>Net cash flows from operating activities (I +/- II)</b>	<b>-438 583,13</b>	<b>-107 864,44</b>	<b>1 374 257,33</b>	<b>2 122 317,28</b>
<b>B.</b>	<b>CASH FLOWS FROM INVESTMENT ACTIVITIES</b>		<b>0</b>		<b>0</b>
<b>I.</b>	<b>Inflows</b>	<b>33 333,34</b>	<b>0,00</b>	<b>438 454,00</b>	<b>100 000,00</b>
1	Disposal of intangible and tangible fixed assets	33 333,34	0,00	100 000,00	100 000,00
2	Disposal of investments in real property and in intangible assets	0,00	0,00	0,00	0,00
3	From financial assets, including:	0,00	0,00	0,00	0,00
4	Other inflows from investment activities	0,00	0,00	338 454,00	0,00



<b>II.</b>	<b>Outflows</b>	<b>11 867 980,54</b>	<b>4 991 428,37</b>	<b>2 477 925,06</b>	<b>1 115 456,26</b>
1	Purchase of intangible assets and tangible fixed assets	11 867 980,54	11 655 910,19	2 287 925,06	1 594 644,69
2	Investments in real property and intangible assets	0,00	-6 664 481,82	0,00	-669 188,43
3	For financial assets	0,00	0,00	0,00	0,00
4	Other outflows from investment activities	0,00	0,00	190 000,00	190 000,00
	<b>Net cash flows from investment activities (I-II)</b>	<b>-11 834 647,20</b>	<b>-4 991 428,37</b>	<b>-2 039 471,06</b>	<b>-1 015 456,26</b>
<b>C.</b>	<b>CASH FLOWS FROM FINANCIAL ACTIVITIES</b>		0		0
<b>I.</b>	<b>Inflows</b>	<b>12 330 422,01</b>	<b>2 137 796,10</b>	<b>8 882 069,85</b>	<b>5 778 413,76</b>
1	Net inflows from issuance of shares and other capital instruments and from capital contributions	0,00	0,00	5 773 995,00	5 773 995,00
2	Credits and loans	2 140 422,01	1 947 796,10	105 337,87	4 418,76
3	Issuance of debt securities	10 000 000,00	0,00	3 000 000,00	0,00
4	Other inflows from financial activities	190 000,00	190 000,00	2 736,98	0,00
<b>II.</b>	<b>Outflows</b>	<b>4 217 233,51</b>	<b>3 440 915,22</b>	<b>2 931 353,41</b>	<b>1 839 275,46</b>
1	Purchase of own shares	0,00	0,00	0,00	0,00
2	Dividend and other payments to shareholders	0,00	0,00	0,00	0,00
3	Profit distribution liabilities other than profit distribution payments to shareholders	0,00	0,00	0,00	0,00
4	Repayment of credits and loans	413 166,82	-8 599,08	2 474 157,24	1 717 104,33
5	Redemption of debt securities	3 000 000,00	3 000 000,00	0,00	0,00
6	Payment of other financial liabilities		0,00	0,00	0,00
7	Payment of liabilities arising from financial leases	122 225,41	81 502,60	34 426,82	3 794,02
8	Interest	681 841,28	368 011,70	422 769,35	118 377,11
9	Other outflows from financial activities	0,00	0,00	0,00	0,00
	<b>Net cash flows from financial activities (I-II)</b>	<b>8 113 188,50</b>	<b>-1 303 119,12</b>	<b>5 950 716,44</b>	<b>3 939 138,30</b>
<b>D.</b>	<b>TOTAL NET CASH FLOWS (A.III. +/- B.III +/- C.III)</b>	<b>-4 160 041,83</b>	<b>-6 402 411,93</b>	<b>5 285 502,71</b>	<b>5 045 999,32</b>
<b>E.</b>	<b>BALANCE SHEET CHANGE IN CASH, including change in cash due to exchange differences</b>	<b>-4 160 041,83</b>	<b>-6 402 411,93</b>	<b>5 285 502,71</b>	<b>5 045 999,32</b>
<b>F.</b>	<b>CASH OPENING BALANCE</b>	<b>5 378 334,43</b>	<b>7 620 704,53</b>	<b>92 831,72</b>	<b>332 335,11</b>
<b>G.</b>	<b>CLOSING BALANCE OF CASH (F+/-D), INCLUDING:</b>	<b>1 218 292,60</b>	<b>1 218 292,60</b>	<b>5 378 334,43</b>	<b>5 378 334,43</b>
	- of limited disposability				

\*) Negative inflows or payments of existing credits in the current quarter are the result of applying the Accounting Standard no. 1 „Cash flow” while preparing increasing reports for the period from the beginning of the year till the end of the current quarter; the standard is an attachment to the Resolution no. 5/11 of the Accounting Standards Committee of May 10th 2011 (Journal of Laws of the Ministry of Finance of 2011, no. 6 pos. 26): use of a credit in the current account and in the credit line shall be shown in the cash flow „on balance”. This means that such credit is shown as the difference between inflow and outflow, that is in the amount corresponding to balance change of state.

**Statements of changes in shareholder's equity**

Lp.	Tytuł	2016-01-01 2016-12-31	IV KW 2016	2015-01-01 2015-12-31	IV KW 2015
<b>I.</b>	<b>Opening balance of equity</b>	<b>14 853 115,52</b>	<b>17 816 458,56</b>	<b>2 013 485,22</b>	<b>8 536 683,30</b>
	- changes in accounting principles	0,00	0,00	0,00	0,00
<b>I.a.</b>	<b>Opening balance of equity after adjustments</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>1</b>	<b>Opening balance of share capital</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>	<b>540 000,00</b>	<b>5 040 000,00</b>
1.1.	Changes in share capital	0,00	0,00	5 624 352,00	1 124 352,00
	a) increase (due to)	0,00	0,00	5 624 352,00	1 124 352,00
	- increase - issuance of shares	0,00	0,00	1 124 352,00	1 124 352,00
	- increase – subsidiary value	0,00	0,00	4 500 000,00	0,00
	b) decrease (due to)	0,00	0,00	0,00	0,00
<b>1.2.</b>	<b>Closing balance of share capital</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>	<b>6 164 352,00</b>
<b>2</b>	<b>Opening balance of called up share capital</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
2.1.	Changes in called up share capital	0,00	0,00	0,00	0,00
<b>2.2.</b>	<b>Closing balance of called up share capital</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>3</b>	<b>Opening balance of own shares</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>3.1.</b>	<b>Closing balance of own shares</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>4</b>	<b>Opening balance of supplementary capital</b>	<b>6 123 128,22</b>	<b>8 688 763,52</b>	<b>1 064 067,01</b>	<b>1 473 485,22</b>
4.1.	Changes in supplementary capital	2 565 635,30	0,00	5 059 061,21	4 649 643,00
	increase (due to)	2 565 635,30	0,00	5 059 061,21	4 649 643,00
	- issue of shares above face value – costs of issue	0,00	0,00	4 649 643,00	4 649 643,00
	- from profit distribution (statutory)	2 565 635,30	0,00	409 418,21	0,00
	- from profit distribution (above the statutory minimum value)	0,00	0,00	0,00	0,00
	b) decrease (due to)	0,00	0,00	0,00	0,00
	- transfer to share capital of the Company	0,00	0,00	0,00	0,00
<b>4.2.</b>	<b>Closing balance of supplementary capital</b>	<b>8 688 763,52</b>	<b>8 688 763,52</b>	<b>6 123 128,22</b>	<b>6 123 128,22</b>
<b>5</b>	<b>Opening balance of revaluation reserve</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
5.1.	Changes in revaluation reserve	0,00	0,00	0,00	0,00
<b>5.2.</b>	<b>Closing balance of revaluation reserve</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>6</b>	<b>Opening balance of other reserve capitals</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
6.1.	Changes in other reserve capitals	0,00	0,00	0,00	0,00
<b>6.2.</b>	<b>Closing balance of other reserve capitals</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>
<b>7</b>	<b>Opening balance of previous years' (quarters') profit (loss)</b>	<b>2 565 635,30</b>	<b>5 528 978,34</b>	<b>409 418,21</b>	<b>2 432 616,29</b>
7.1.	Opening balance of previous years' (quarters') profit	2 565 635,30	2 963 343,04	409 418,21	2 023 198,08
	- adjustments of fundamental errors	0,00	0,00	0,00	0,00
7.2.	Opening balance of previous years' (quarters') profit, after adjustments	2 565 635,30	2 963 343,04	409 418,21	2 023 198,08
	a) increase (due to)	0,00	0,00	0,00	0,00
	- distribution of previous year's profit	0,00	0,00	0,00	0,00
	b) decrease (due to)	2 565 635,30	0,00	409 418,21	0,00
	- paid dividends and shares	0,00	0,00	0,00	0,00
	- increase of reserve capital	2 565 635,30	0,00	409 418,21	0,00
7.3.	Closing balance of previous years' (quarters') profit	0,00	2 963 343,04	0,00	2 023 198,08
7.4.	Opening balance of previous periods' loss (-)	0,00	0,00	0,00	0,00
7.5.	Opening balance of previous periods' loss, after adjustments	0,00	0,00	0,00	0,00
7.6.	Closing balance of previous years' loss	0,00	0,00	0,00	0,00

<b>7.7.</b>	<b>Closing balance of previous years' (quarters') profit (loss)</b>	<b>0,00</b>	<b>2 963 343,04</b>	<b>0,00</b>	<b>2 023 198,08</b>
<b>8</b>	<b>Net result</b>	<b>4 861 786,01</b>	<b>1 898 442,97</b>	<b>2 565 635,30</b>	<b>542 437,22</b>
	a) net profit	4 861 786,01	1 898 442,97	2 565 635,30	542 437,22
	b) net loss	0,00	0,00	0,00	0,00
	c) write-offs on profit	0,00	0,00	0,00	0,00
<b>II.</b>	<b>Closing balance of equity</b>	<b>19 714 901,53</b>	<b>19 714 901,53</b>	<b>14 853 115,52</b>	<b>14 853 115,52</b>
<b>III.</b>	<b>Equity including proposed profit distribution (loss coverage)</b>	<b>19 714 901,53</b>	<b>19 714 901,53</b>	<b>14 853 115,52</b>	<b>14 853 115,52</b>

## **XI. Acceptance of the consolidated extended financial statement for 4 quarters of 2016.**

The Management Board of Unified Factory S.A. accepts the periodic financial statement for 4 quarters of the year 2016 and publishes it on February 14th 2017.



Maciej Okniński  
Chairman of the Board